



# Andrew M. Apfelberg

Partner

AApfelberg@ggfirm.com Ph. 310-201-7408 Fax 310-201-2310

Andrew Apfelberg, a Partner at Greenberg Glusker LLP, is a corporate and finance attorney for middle-market companies throughout the United States.

Andrew often acts as outside general counsel to his clients, providing advice on a business' significant transactions whether it's a merger or acquisition, private equity or other financing, joint venture or licensing deal.

He has a considerable depth of experience in the branded consumer products and manufacturing & distribution industries as well as representing high-net-worth individuals and their family offices.

His strong business and finance background comes from his USC's Marshall School of Business education and working in investment banking prior to going to law school. This experience enables Andrew to more effectively structure transactions and negotiate agreements to maximize the value to the client and increase the likelihood of getting the deal closed.

Andrew is a recognized leader having served on the management committee of Greenberg Glusker and at his prior firm. At Greenberg Glusker, Andrew served as Chair of the Marketing Committee for five years, before taking a leadership role as a Co-Chair of the Lateral Partner Recruiting Committee.

He is the former President of the Association of Corporate Growth (ACG) Los Angeles chapter and held a variety of leadership positions in the global ACG organization including serving as a member of its board of directors, executive committee, and strategic planning committee. He also co-chairs ACG Los Angeles' annual business conference (one of the largest conferences in the United States for the M&A community). He has been working with the organization to drive corporate growth and advance the role and impact of private capital investment in the middle market since 2006.

Andrew has also served on both the Supply Chain and Insurance & Marketplace Committees of VSP Global. Andrew is a Guest Lecturer at Loyola Law School, a member of the USC Business Network, and the National Association of Corporate Directors.

Andrew is active in the community and sits on numerous philanthropic and private company boards of directors. He co-founded a 501(c)(3) organization called the Change 4 Children's Foundation to raise money for child life



services initiatives at children's hospitals across the United States. He is the President of the Dorothy W. Gach Charitable Foundation, on the Board of the Wyoming Soccer Association, and a founding member of the At-Large Development Council for US Soccer.

#### **Professional Affiliations**

- ACG Los Angeles
  - o Annual Business Conference Co-Chair
  - Former Board of Directors
  - o Former President
- · Association for Corporate Growth (ACG) Global
  - o Member, ACG Europe Committee
  - o Member/Planning Committee, ACG Europe DealSource
  - o Former Board of Directors
  - Former Nominating Committee
  - o Former Executive Committee
  - Former Strategic Planning Committee (SPC)
  - o Former Middle Market M&A Magazine Editorial Committee
- ProVisors
  - Former Group Leader M&A II
- National Association of Corporate Directors (NACD)
  - o Member
- Silicon Couloir Angel Group
  - o Member
- Teton County Bar Association
  - Secretary
- United States Soccer Federation, At-Large Development Council
  - o Co-Chair, Impact Committee
  - Founding Member
- Wyoming Soccer Association
  - o Member-at-Large, Board of Directors
  - Olympic Development Program Manager of 2010 Boys team
  - o 307 Select Manager of 2010 Boys team
- · Wyoming Bar Association
  - o Member, Business Law Section
- Lovola Law School
  - o Guest Lecturer, "Transactional Negotiation Team" course



#### **Charitable & Civic Involvement**

- Alex's Lemonade Stand Foundation
- Angel City Football Club Impact Foundation
  - o Board Member
- Change for Children's Foundation
  - o Co-Founder
- · Dorothy W. Gach Charitable Foundation
  - o President and Director

#### **Awards**

- Listed, The Best Lawyers in America®, Corporate Law and Mergers and Acquisitions Law, 2024-2025
- Listed, Top 100 Lawyers, Los Angeles Business Journal, 2022 2025
- · Listed, Leaders in the Law, Los Angeles Business Journal, 2021
- Listed, Banking & Finance Visionaries, Los Angeles Times B2B Publishing, 2021
- · Listed, Southern California Super Lawyers, in the field of Business Law, 2005-2025
- "Thriving in Their 40's" (a list of LA's leading trusted advisors in their 40's), Los Angeles Business Journal,
  December 2020
- "Most Influential M&A Advisors," Los Angeles Business Journal, October 2013
- · Named top 40 dealmakers, "Who's Who in L.A. Law," Los Angeles Business Journal, 2011
- "40 Under 40" Award, M&A Advisor, 2011
- "40 Under 40" Award, San Fernando Valley Business Journal
- "AV Preeminent 5.0 out of 5," Martindale Hubbell

## **Bar Admissions**

- California
- · District of Columbia
- Wyoming

### **Education**

- Boston College Law School (J.D.)
- University of Southern California Marshall School of Business (B.S.)