



## Henry D. Finkelstein

Partner

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Henry Finkelstein has more than 30 years of experience in real estate and business transactions. He has represented developers, investors, lenders and end-users. Henry has also acted as outside counsel to the Los Angeles Coliseum Commission.

Matters Henry has handled include development, joint ventures, financing, leasing and sales of office buildings, hotels, industrial buildings, apartments and a wide range of retail projects. He has a particular expertise in the acquisition, entitlements, leasing and pad sales for shopping centers on behalf of developers and anchor tenants. These engagements include the acquisition and development, or build-to-suit leasing, of approximately 10 million square feet of space on behalf of a major retailer.

Other matters Henry has handled include land use approvals, public financing of regional infrastructure needs, the acquisition and development of environmentally contaminated property and the negotiation of disposition and development agreements with redevelopment agencies.

Henry's engagements have ranged from center city redevelopment, to the repositioning of early suburban shopping centers to green fields. He has an affinity for both complex financial transactions and working with other stakeholders in the development process. He particularly enjoys collaborating with architects, engineers and other industry professionals in solving problems and bringing projects to fruition.

Henry is a Full Member of the Urban Land Institute and an Associate Member of the International Council on Shopping Centers.

### Professional Affiliations

- Full Member, Urban Land Institute
- Associate Member, International Council of Shopping Centers

### Awards

- Listed, "Best Lawyers in America," Real Estate Law, 2017- 2021
- Rated, "AV Preeminent 5.0 out of 5," Martindale Hubbell

## Bar Admissions

- California

## Education

- Washington University School of Law (J.D., 1981)
- Colgate University (B.A., 1977)

## Insights

August 20, 2020

**36 Greenberg Glusker Attorneys Named to 2021 Best Lawyers® List**

August 15, 2019

**29 Greenberg Glusker LLP Lawyers Named to 2020 Best Lawyers® List**

August 15, 2018

**26 Greenberg Glusker attorneys named to 2019 Best Lawyers® list**

December 20, 2017

**Westside Opportunities in Office: Development, Design, and Investment**

*Connect Media*

August 15, 2017

**21 Greenberg Glusker Fields Claman & Machtinger LLP attorneys named to 2018 Best Lawyers® list**

*Best Lawyers*

November 17, 2016

**How Property Owners Are Reducing Parking Requirements**

*GlobeSt.com*

November 2, 2016

**Greenberg Glusker represents City of Beverly Hills in Lucrative Deal with Wanda Group**

*Bisnow*

August 25, 2016

**Four Challenges When Repurposing Office Campuses**

*Law 360*

March, 2016

**How Do You Define an Emerging Neighborhood?**

*Law.com*

August 18, 2015

**Greenberg Glusker Attorneys Named to The Best Lawyers in America© 2016**

*Best Lawyers- Press Release*

April 28, 2015

**5 Things To Watch For After Approval Of \$1.7B LA Stadium**

*Law360*

August 19, 2014

**12 Greenberg Glusker Attorneys Named to The Best Lawyers in America 2014**

*Best Lawyers*

August 13, 2014

**RE Public-Private Partnerships Pick Up, But Hurdles Remain**

*Law360*

August 12, 2014

**Sterling Family Trust Completes \$2 Billion Sale of Los Angeles Clippers to Steve Ballmer**

*Greenberg Glusker Press Release*

May 1, 2012

**Retail Roundup: Six Experts, Five Questions & Everything You Need to Know About Today's Retail Market**

*Western Real Estate Business*

September 21, 2009

**Retail Gets Out of the Box**

*California Real Estate Journal*

September 8, 2009

**Landlords And Tenants Have Had A Trying Year, But It Is Time For The Two Sides To Adopt A Joint View Of Success**

*Retail Traffic*

September 1, 2009

**Coming Together**

*Retail Traffic*

August 25, 2009

**Lawyers See GGP Court Ruling Regarding Special Purpose Entities As An Isolated Occurrence**

*Retail Traffic*

November, 2008

**Banking Blues**

*Real Estate Southern California*

November 7, 2006

**Beverly Hills With Help of Greenberg Glusker Negotiates Unmatched Agreement with Wanda Group**  
*Century City View*

January 4, 2001

**A New Brand of Rebound**  
*Real Estate Forum*