



Joel Weinstein

Partner

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Joel Weinstein is a member of Greenberg Glusker's Corporate practice and chairs the firm's Restaurant, Food & Beverage industry group.

Joel's hands-on experience and legal expertise enable him to handle the increasing complexities of today's transactions, including mergers and acquisitions, asset and stock sales, private debt and equity financings, license and distribution arrangements, and strategic alliances. He advises entrepreneurs and boards on business entity structures, corporate governance, director and manager responsibilities, and investor agreements.

Joel frequently applies his broad experience as "outside general counsel" for VC and PE-backed businesses. Joel has wide experience representing restaurants in the quick service, fast casual and white linen sectors, as well as celebrity chefs. He helps clients with all facets of operating their businesses, as well as with succession planning and tax planning for ownership transfers.

Professional Affiliations

- Member, [Los Angeles County Bar Association](#)
- Member, [Century City Bar Association](#)
- Member, [American Bar Association](#)
- Member, [ProVisors](#)

Awards

- Rated, "AV Preeminent 5.0 out of 5," Martindale Hubbell
- Listed, "Southern California Super Lawyers," in Mergers & Acquisitions, 2006, 2008-2015, 2022-2023

Bar Admissions

- California

Education

- Cornell University (J.D.)

- University of Akron (B.A.)
 - Mathematics

Experience

- Represented Cal Micro Recycling in its sale to Tide Rock Holdings
- Represented Stix Holdings in acquisition of Pick Up Stix restaurants
- Represented Hello Music, LLC in convertible debt and equity financings
- Represented Lime Energy Co. in underwritten public offering of common stock, sale of subsidiary and line of credit facility
- Represented clinical research facility in sale to private equity group
- Represented laser eye surgery centers in sale to United Kingdom corporation
- Represented Mandarin Holdings in obtaining a senior secured credit facility and in acquisition of the Leeann Chin restaurant group
- Assisted selling shareholders to structure share buyback of minority interests in family-owned and other closely held businesses with annual revenue ranging from \$8 million to \$80 million; the successful processes involved business valuation experts and business consultants familiar with the dynamic of owners of closely held businesses
- Counseled companies and investors regarding preferred stock and convertible debt financings

Insights

March 7, 2023

Greenberg Glusker Provides Tax and Corporate Counsel to Watt Ventures Reorganization

Greenberg Glusker Deal Announcement

January 10, 2023

35 Greenberg Glusker Attorneys Selected to 2023 Southern California Super Lawyers

Super Lawyers

January 20, 2022

26 Greenberg Glusker Attorneys Selected to 2022 Southern California Super Lawyers

Super Lawyers

July 8, 2020

7 Questions to Ask When Reopening Your Restaurant

LoopNet

July 16, 2018

The Food and Beverage Industry in Los Angeles

Los Angeles Business Journal

July 17, 2017

The Food and Beverage Industry in Los Angeles, A Roundtable Discussion

Los Angeles Business Journal

August 12, 2014

Sterling Family Trust Completes \$2 Billion Sale of Los Angeles Clippers to Steve Ballmer

Greenberg Glusker Press Release

July 1, 2012

Greenberg Glusker Brings Brian Davidoff and Bankruptcy, Corporate Group on Board

Greenberg Glusker Press Release