



Katy Spillers

Partner

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Katy Spillers handles a broad range of business transactions for entrepreneurs as well as emerging growth and middle-market companies, including formation and tax structuring, debt and equity financings, joint ventures, and mergers and acquisitions.

Katy represents clients in a wide variety of industries, but she has particular expertise advising branded consumer products, technology/newmedia and entertainment companies. Katy is actively involved in several consumer products industry groups and the Firm's sponsorship of Los Angeles-based startup accelerator, Amplify.la.

Professional Affiliations

- Member, [California Fashion Association](#)
- Member, [Women's Leadership Council](#)
- Member, [Association for Corporate Growth](#) / Board Member, Women of ACG
- Volunteer Advocate, Small Claims Workshop and Clinic in conjunction with Bet Tzedek and Los Angeles County Bar Association

Awards

- Listed, Southern California Super Lawyers, 2016-2019
- Listed, Southern California Rising Stars, 2009-2014

Bar Admissions

- California

Education

- University of California, Los Angeles (J.D., 2005)
- University of California, Berkeley (B.A., *high distinction*, 2002)
 - Phi Beta Kappa

- English

Representative Matters

- Represent celebrity clients in negotiating and structuring investments in digital media and entertainment technology companies including user acquisition and promotion agreements, strategic partnerships, and incentive compensation arrangements
- Represent software company focused on real estate-related applications in formation and early-stage financing matters
- Represent high net worth client in connection with the reorganization of a mobile gaming company, the acquisition of intellectual property assets, and the formation of new venture
- Represent an independent furniture manufacturing and design firm in connection with initial debt and equity financing, employee and consultant incentive plans and joint venture agreements
- Represent a start-up technology company in connection with entity formation, partnership, intellectual property and tax issues and venture capital financing transactions
- Represent an online video game company in connection with debt and equity financings, acquisitions, including acquisitions of distressed assets from a UK-based company, as well as all day-to-day general corporate matters
- Represented a major entertainment company in the acquisition of a high-profile \$100 million dollar intellectual property portfolio
- Represented a celebrity client in connection with a consumer goods joint venture, including negotiation of joint venture agreements, secured financing agreements and license/endorsement agreements
- Represented a high-profile entertainment executive in connection with a \$40 million dollar offering of membership interests to pursue sports and entertainment related investment opportunities
- Represented multiple real estate developer clients in connection with private offerings ranging from \$10 million to \$40 million to raise funds to acquire industrial and commercial properties, hotels and residential real estate portfolios
- Represented an investment trust focused on alternative energy companies and other clean tech industries, including structuring, negotiating and documenting PIPE transactions (private investment in public companies) and numerous investments in venture-stage companies ranging from start-ups to late-round financings; representation also included preparing, filing and managing the trust's U.S. securities filing obligations and coordinating similar international filing obligations

Media

January 31, 2019

24 Greenberg Glusker Attorneys Selected to 2019 Southern California Super Lawyers

January 22, 2016

23 Greenberg Glusker Attorneys Named to Super Lawyers 2016

Super Lawyers

January 8, 2016

Should We Be Practicing SAFE Investments?

VC-List

December 2, 2015

Katy Spillers Elected to World Law Group

World Law Group

August 20, 2015

Where to Take a Client for Lunch in Los Angeles

California Lawyer

October 15, 2014

Greenberg Glusker's Katy Spillers Named to 2014 "Rising Women in Technology" List

Greenberg Glusker Press Release

December 15, 2013

Greenberg Glusker Announces Five New Partners in Los Angeles

Greenberg Glusker Press Release

January 9, 2012

Legal Tips for Startups

Silicon Beach Fest 2012

October 1, 2011

Bet Tzedek Names Greenberg Glusker 2011 Pro Bono Firm of the Year

Greenberg Glusker Press Release- Bet Tzedek